

EXECUTIVE DIRECTOR, REGIONAL HOUSING COALITION (Exempt)

About the Columbus Partnership

The Columbus Partnership is a nonprofit organization of CEOs from Columbus' leading businesses and institutions. Through our membership and other ally organizations across Central Ohio, the Partnership upholds a shared vision to make Columbus the most prosperous region in the country.

The Columbus Partnership team also includes One Columbus, one of the nation's top economic development teams that serves the 11-county Columbus Region; and Smart Columbus, a civic innovation lab that advances what is new and next at the intersection of technology and community good.

Can you imagine Columbus as the most prosperous region in the United States, where more and more people are able to improve their economic and social well-being? We do, every day.

The Role

The executive director of the Regional Housing Coalition is responsible for organizing, scaling and managing the multi-jurisdictional, cross-sector initiative working towards the goal of adding 200,000 new homes across the Columbus Region. This individual is responsible for advancing the mission, governance, financial stability and long-term strategy in support of the Coalition's goal by working closely with local governments, the private sector and the community.

The leader of this effort is responsible for executing the regional housing supply strategy through driving new capital investment in this effort and deploying innovation devised to spur additional supply to meet the increasing housing demand of Central Ohio.

The executive director works closely with local municipalities, the private sector and community leaders to eliminate regulatory barriers, lower costs and help ensure robust housing supply to help make the Columbus Region the most prosperous one in the U.S.

Reports to: President and CEO

Key Responsibilities

Strategy and Operations

- Track evolving economic trends, oversee data-driven research and align the Coalition's regional housing strategy with modern workforce and business needs.
- Drive the implementation of the Coalition's strategy by building foundational operational systems. Manage budgets and supporting functions to achieve objectives, while coordinating efforts with Columbus Partnership staff.

Leadership and Governance

- Foster a transparent, active partnership with Coalition co-chairs, advisory board, investors and Coalition participants.
- Work collaboratively with diverse key stakeholders, ensuring transparency and advancing the Coalition's vision across the Columbus Region.

Technical Expertise and Coalition Building

- Understand forces affecting the housing market through ongoing analysis and research while identifying opportunities to generate additional supply.

- Leverage and expand an existing network of relationships in the public, private and nonprofit sectors to achieve regional housing strategy through coalition building activities.
- Serve as the leading voice for regional housing solutions across communities and with key stakeholders. Serves on the LinkUS Leadership Council to ensure housing needs are represented in this important transformative project.
- Other duties as assigned.

Skills and Qualifications

Required Qualifications

- Bachelor's degree required.
- 10-15+ years of experience blending strategy, financial knowledge and governance gained through direct, hands-on experience in real estate development, finance or the housing industry; complementary experience in economic development, the nonprofit sector or government is preferred but is not a substitute for real estate industry expertise.

Key Skills and Experience

- Understanding of the Central Ohio housing market, funding mechanisms, economic drivers and regional dynamics. Direct hands-on experience in real estate development, finance or asset management, including underwriting, deal structuring and capital stack negotiation.
- Demonstrated leadership in community development, with a focused ability to mobilize diverse stakeholders and build grassroots support.
- Proven track record delivering housing or real estate development projects at scale (e.g., managing development pipelines, partnering with builders/developers or overseeing project execution from concept to completion).
- Experience in securing and managing various forms of funding: public sector, philanthropic, grants and private sector resources and partnerships. Demonstrated ability to underwrite deals, build financial models and structure and negotiate complex capital stacks to support investment and funding decisions.
- Successful convenor with an ability to manage needs of stakeholders based on a strong network in Central Ohio built on trust and credibility.
- Understand the intersection of transit and housing, working to integrate housing strategies into regional infrastructure projects, comprehensive transportation plans and transit-oriented development initiatives.
- Skilled advocate with experience in housing policy and navigating complex legislative and regulatory environments.
- Expert-level knowledge in formulating and communicating long-term business objectives.
- Advanced knowledge of market analysis and strategic road mapping related to economic development and housing ecosystems.
- Experience aligning cross-functional teams to execute strategic priorities.
- Exceptional ability to navigate complex political landscapes and build consensus across multi-jurisdictional lines (urban, suburban and rural).

Workplace Environment

- Some travel around the Columbus Region will be required.
- The Columbus Partnership is an in-person work environment based in Downtown Columbus.
- Work hours are generally 8 a.m. – 4 p.m. or 9 a.m. – 5 p.m.
- Must be available to work occasional off-hours; events and meetings will involve some early mornings, evenings and weekends.
- May be required to work more than 8 hours during a workday as deadlines demand.

We Offer

- A front-row leadership seat impacting our community's future.
- Comprehensive health, dental and vision coverage.
- Generous paid time off, parental leave and holidays.
- A 401(k) plan with an exceptional employer contribution.
- Professional development support.
- A modern downtown office with free parking.
- A high-impact, mission-driven team that's doing big things for the Columbus Region.

To Apply

Send your resume and a short note of interest to careers@columbuspartnership.com with the subject line: **Executive Director, Regional Housing Coalition**

This job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities, and activities may change at any time with or without notice.

The Columbus Partnership is an equal employment opportunity employer and does not discriminate against any employee or applicant on the basis of race, color, sex, age, religion, ancestry, national origin, citizenship, disability, military status, sexual orientation, or genetic information. The Columbus Partnership requires all employees, vendors, and associates to support its nondiscriminatory policies.

The Columbus Partnership is committed to the full inclusion of all qualified individuals. In keeping with our commitment, The Columbus Partnership will take steps to ensure that people with disabilities are provided with reasonable accommodation. Accordingly, if reasonable accommodation is required to fully participate the job application or interview process, to perform the essential functions of the position, and / or to receive all other benefits and privileges of employment, please contact careers@columbuspartnership.com.